Monthly Indicators

PHOENIX REALTORS®

August 2026

U.S. existing-home sales edged down 1.7% from the previous month to a seasonally adjusted annual rate of 4.06 million units, according to the National Association of REALTORS® (NAR). Regionally, sales increased in the Northeast, held steady in the West, and declined in the Midwest and South. On a year-over-year basis, sales rose in the Midwest and West while remaining flat in the Northeast and South.

New Listings decreased 9.2 percent for Single Family homes and 7.3 percent for Townhouse/Condo homes. Pending Sales decreased 34.8 percent for Single Family homes and 39.8 percent for Townhouse/Condo homes. Inventory increased 3.0 percent for Single Family homes and 5.7 percent for Townhouse/Condo homes.

Median Sales Price remained flat at $474,990 for Single Family homes but decreased 6.9 percent to $319,250 for Townhouse/Condo properties. Days on Market increased 1.3 percent for Single Family homes and 3.2 percent for Townhouse/Condo homes. Months Supply of Inventory increased 2.6 percent for Single Family homes and 8.0 percent for Townhouse/Condo homes.

Nationally, the median existing-home sales price climbed to $431,400, as inventory remained at a 4.6-month supply at the current sales pace, NAR reported. Year-to-date sales are up 2.4%, reflecting stable demand even amid elevated mortgage rates. Homes are sitting on the market longer and fewer buyers are bidding above asking price compared to a year earlier, though local market conditions vary widely.

Quick Facts

- 6.8%	+ 0.4%	+ 3.4%
Change in **Closed Sales** All Properties	Change in **Median Sales Price** All Properties	Change in **Homes for Sale** All Properties

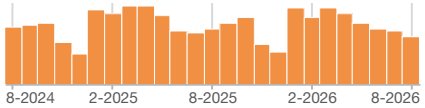
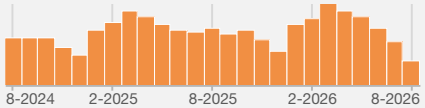
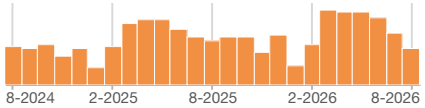
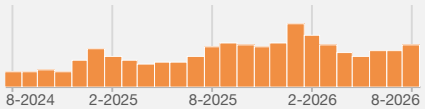
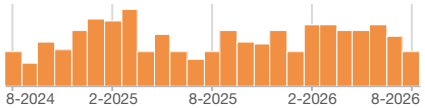
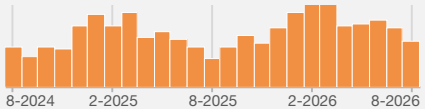
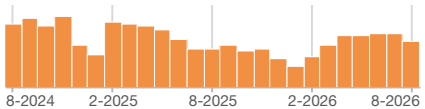
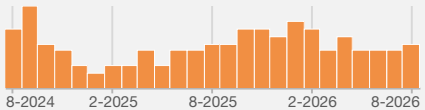
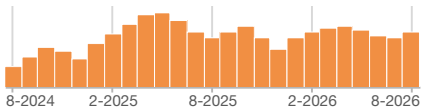
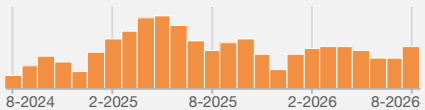
Residential activity composed of single family and townhouse/condo properties. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.

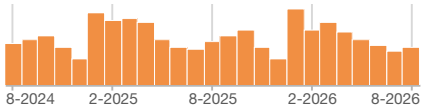
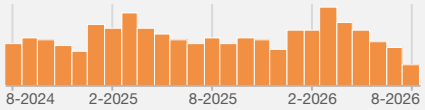
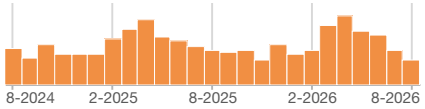
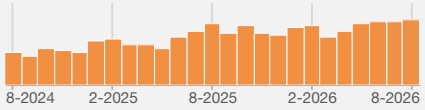
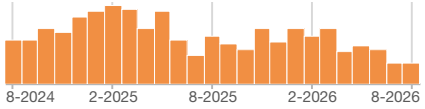
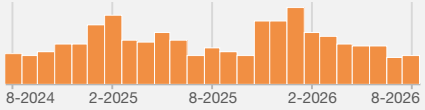
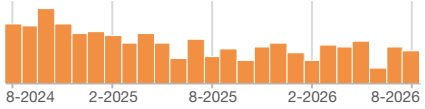
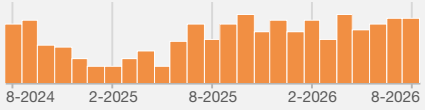
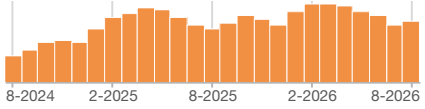
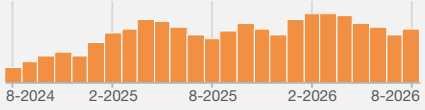
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Key Metrics	Historical Sparkbars	8-2025	8-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		6,918	**6,282**	- 9.2%	63,254	**61,499**	- 2.8%
Pending Sales		5,188	**3,382**	- 34.8%	43,263	**42,768**	- 1.1%
Closed Sales		4,943	**4,640**	- 6.1%	41,617	**43,194**	+ 3.8%
Days on Market Until Sale		78	**79**	+ 1.3%	73	**78**	+ 6.8%
Median Sales Price		$475,000	**$474,990**	- 0.0%	$480,000	**$483,000**	+ 0.6%
Average Sales Price		$611,997	**$642,134**	+ 4.9%	$655,545	**$680,666**	+ 3.8%
Percent of List Price Received		98.0%	**98.1%**	+ 0.1%	98.2%	**98.1%**	- 0.1%
Housing Affordability Index		74	**74**	0.0%	73	**73**	0.0%
Inventory of Homes for Sale		19,558	**20,141**	+ 3.0%	—	**—**	—
Months Supply of Inventory		3.9	**4.0**	+ 2.6%	—	**—**	—

Townhouse/Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Townhouse/Condo properties only.

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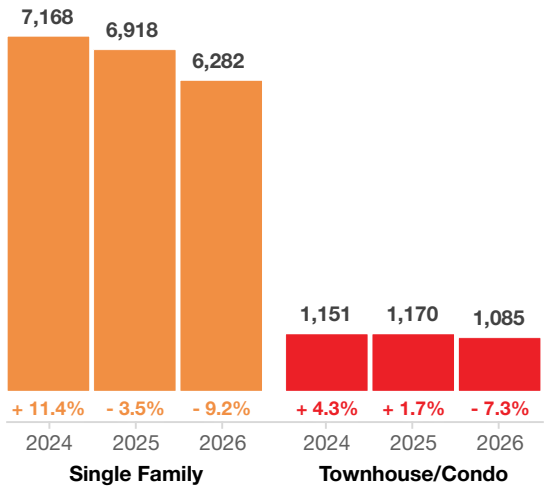
Key Metrics	Historical Sparkbars	8-2025	8-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		1,170	**1,085**	- 7.3%	10,843	**10,483**	- 3.3%
Pending Sales		737	**444**	- 39.8%	6,456	**6,194**	- 4.1%
Closed Sales		699	**616**	- 11.9%	6,412	**6,369**	- 0.7%
Days on Market Until Sale		95	**98**	+ 3.2%	81	**92**	+ 13.6%
Median Sales Price		$342,990	**$319,250**	- 6.9%	$350,000	**$335,000**	- 4.3%
Average Sales Price		$419,709	**$396,594**	- 5.5%	$456,826	**$444,388**	- 2.7%
Percent of List Price Received		97.1%	**97.2%**	+ 0.1%	97.4%	**97.2%**	- 0.2%
Housing Affordability Index		105	**112**	+ 6.7%	103	**107**	+ 3.9%
Inventory of Homes for Sale		3,805	**4,020**	+ 5.7%	—	**—**	—
Months Supply of Inventory		5.0	**5.4**	+ 8.0%	—	**—**	—

New Listings

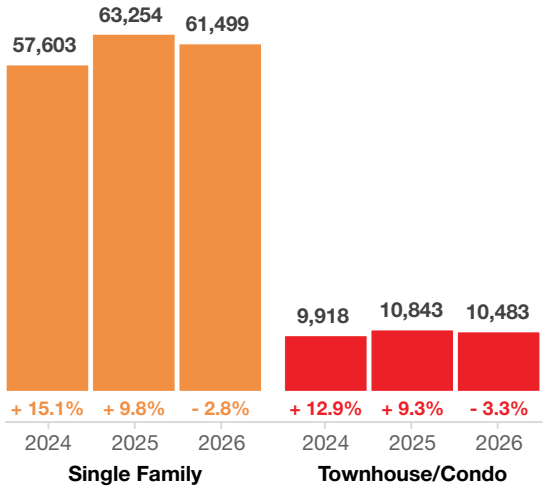
A count of the properties that have been newly listed on the market in a given month.

PHOENIX REALTORS®

August

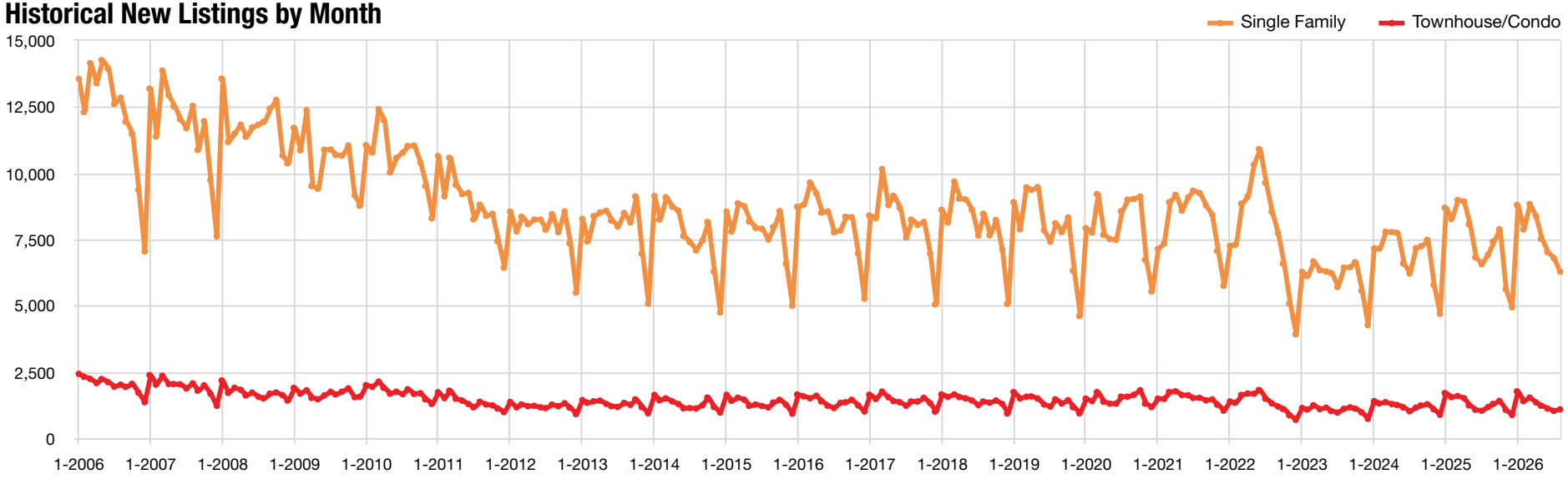


Year to Date



New Listings	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	7,414	+ 2.4%	1,290	+ 4.8%
Oct-2025	7,883	+ 5.3%	1,404	+ 9.8%
Nov-2025	5,621	- 2.8%	1,069	- 2.0%
Dec-2025	4,939	+ 5.1%	873	- 0.9%
Jan-2026	8,800	+ 1.2%	1,764	+ 3.8%
Feb-2026	7,876	- 4.8%	1,394	- 9.8%
Mar-2026	8,839	- 1.6%	1,531	- 3.5%
Apr-2026	8,364	- 6.4%	1,345	- 10.7%
May-2026	7,520	- 6.8%	1,222	- 1.0%
Jun-2026	7,017	+ 2.9%	1,118	+ 4.6%
Jul-2026	6,801	+ 3.6%	1,024	- 0.6%
Aug-2026	**6,282**	**- 9.2%**	**1,085**	**- 7.3%**
12-Month Avg	7,280	- 1.2%	1,260	- 1.3%

Historical New Listings by Month

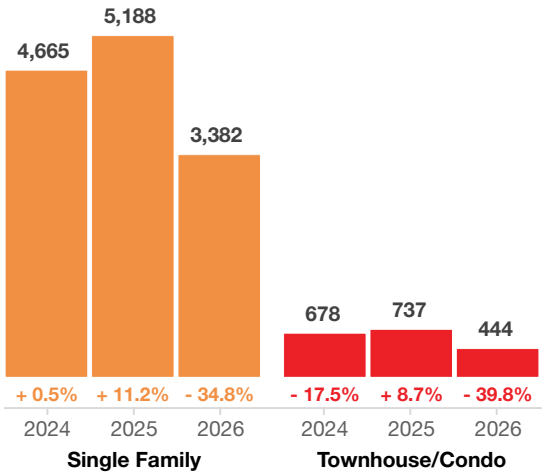


Pending Sales

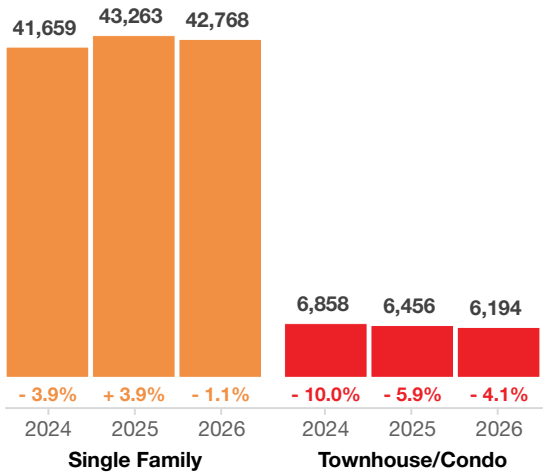
A count of the properties on which offers have been accepted in a given month.

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August

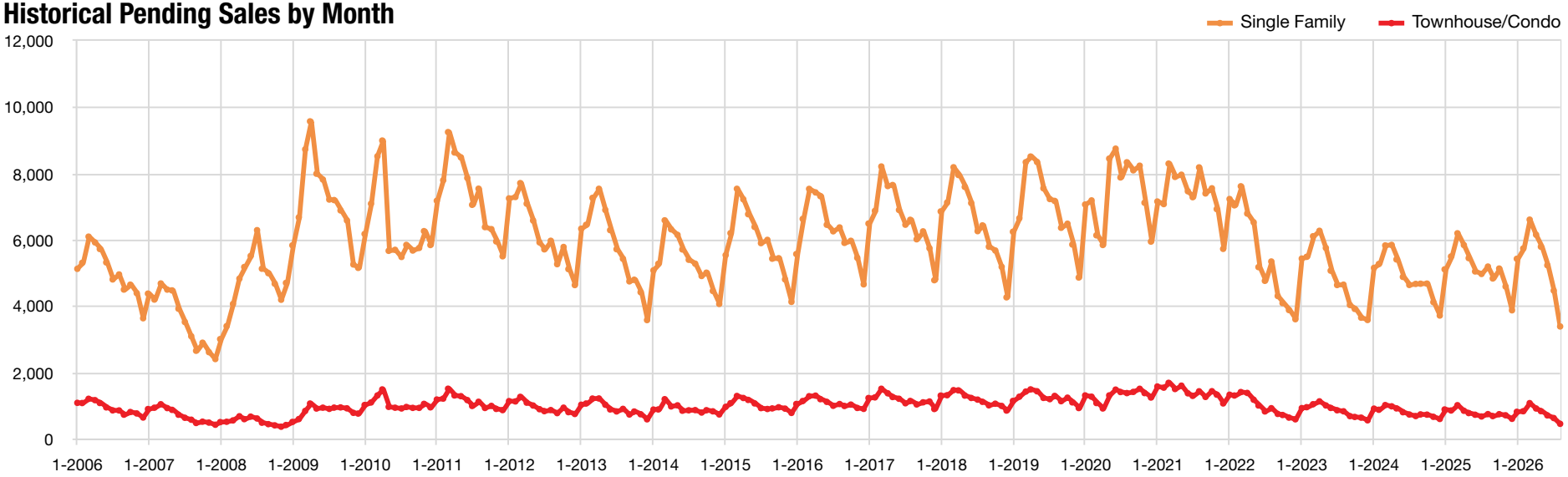


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	4,829	+ 3.4%	677	- 7.1%
Oct-2025	5,128	+ 9.7%	735	+ 1.9%
Nov-2025	4,586	+ 11.4%	702	+ 7.2%
Dec-2025	3,869	+ 4.3%	595	+ 0.7%
Jan-2026	5,422	+ 6.2%	807	- 8.0%
Feb-2026	5,734	+ 4.4%	824	- 2.6%
Mar-2026	6,604	+ 6.7%	1,068	+ 6.2%
Apr-2026	6,149	+ 5.3%	907	+ 8.2%
May-2026	5,787	+ 6.3%	827	+ 7.7%
Jun-2026	5,227	+ 3.7%	699	- 2.6%
Jul-2026	4,463	- 10.1%	618	- 7.2%
Aug-2026	**3,382**	**- 34.8%**	**444**	**- 39.8%**
12-Month Avg	5,098	+ 1.2%	742	- 2.8%

Historical Pending Sales by Month

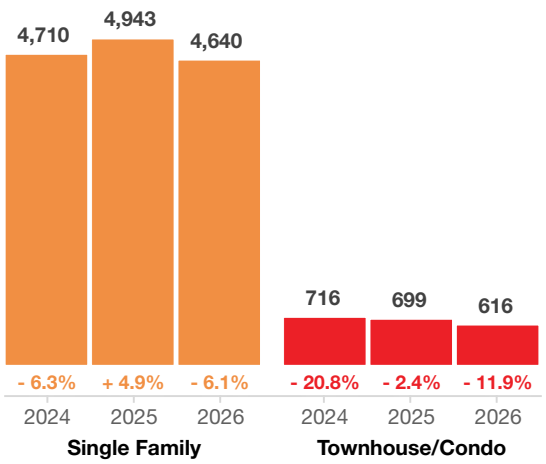


Closed Sales

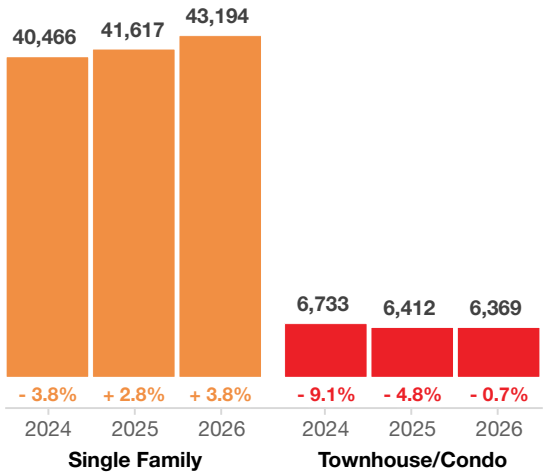
A count of the actual sales that closed in a given month.

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August

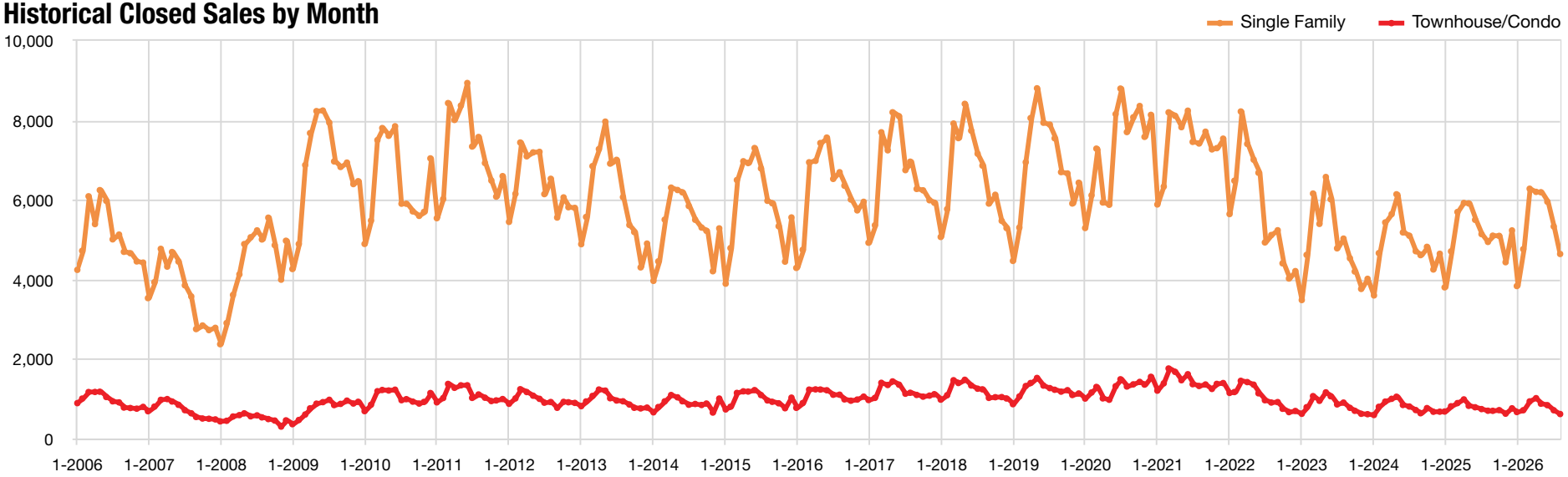


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	5,100	+ 10.6%	697	+ 9.6%
Oct-2025	5,095	+ 5.7%	714	- 6.7%
Nov-2025	4,433	+ 4.3%	625	- 7.1%
Dec-2025	5,232	+ 12.6%	760	+ 12.6%
Jan-2026	3,834	+ 0.9%	666	- 1.9%
Feb-2026	4,761	+ 1.2%	712	- 12.2%
Mar-2026	6,280	+ 10.3%	934	+ 4.8%
Apr-2026	6,201	+ 4.7%	1,015	+ 3.2%
May-2026	6,192	+ 4.8%	876	+ 6.6%
Jun-2026	5,954	+ 8.3%	839	+ 6.7%
Jul-2026	5,332	+ 3.7%	711	- 3.9%
Aug-2026	**4,640**	**- 6.1%**	**616**	**- 11.9%**
12-Month Avg	5,255	+ 5.2%	764	+ 0.1%

Historical Closed Sales by Month

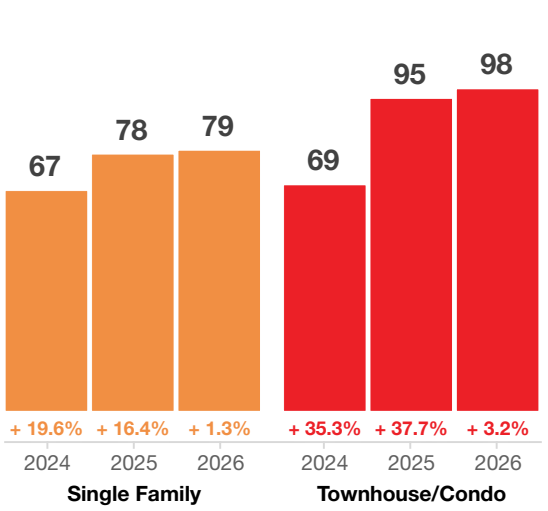


Days on Market Until Sale

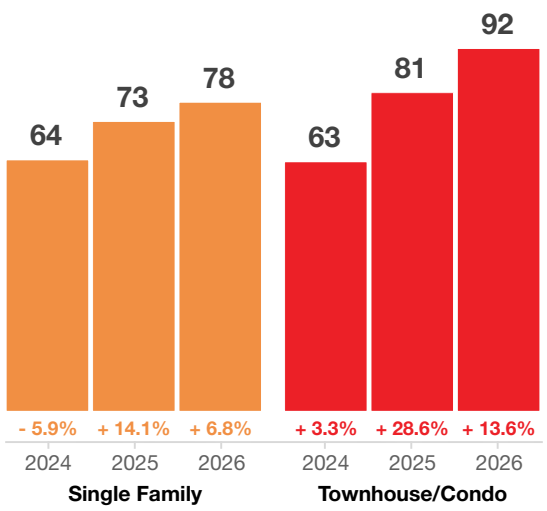
Average number of days between when a property is listed and when an offer is accepted in a given month.

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August



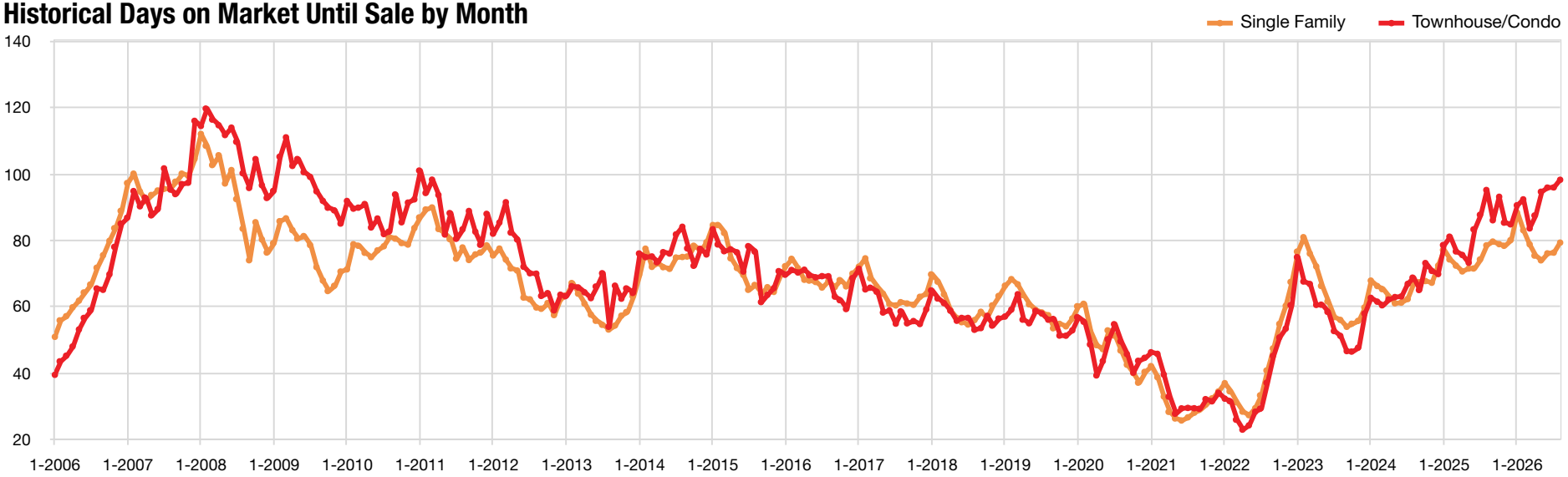
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	79	+ 17.9%	86	+ 32.3%
Oct-2025	79	+ 16.2%	93	+ 27.4%
Nov-2025	78	+ 16.4%	85	+ 19.7%
Dec-2025	80	+ 11.1%	85	+ 21.4%
Jan-2026	88	+ 14.3%	90	+ 15.4%
Feb-2026	83	+ 12.2%	92	+ 13.6%
Mar-2026	79	+ 9.7%	83	+ 9.2%
Apr-2026	75	+ 7.1%	87	+ 16.0%
May-2026	74	+ 4.2%	94	+ 28.8%
Jun-2026	76	+ 7.0%	96	+ 15.7%
Jul-2026	76	+ 2.7%	96	+ 10.3%
Aug-2026	**79**	**+ 1.3%**	**98**	**+ 3.2%**
12-Month Avg*	78	+ 9.2%	90	+ 16.6%

* Days on Market for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

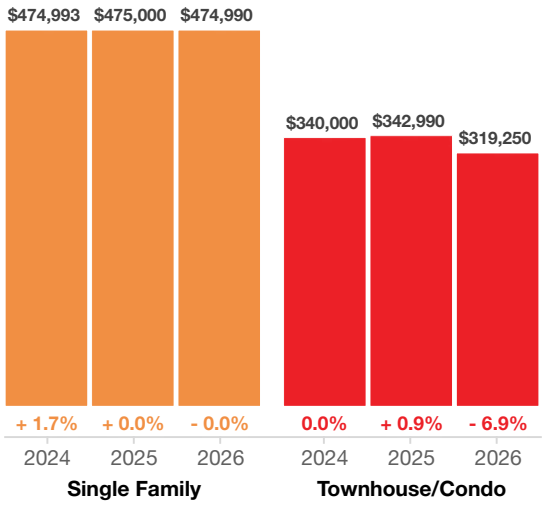


Median Sales Price

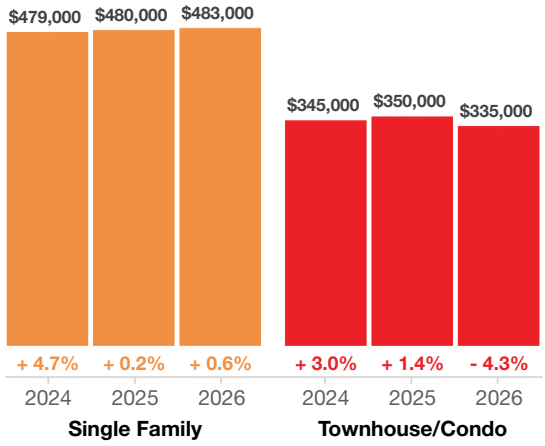
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

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August



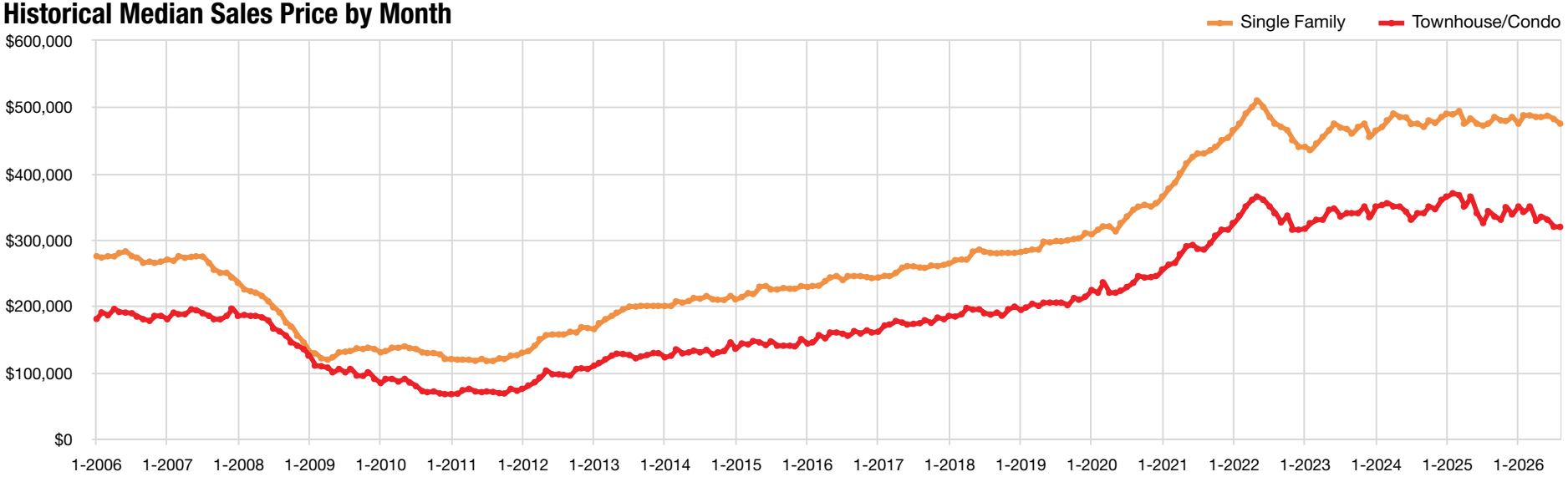
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	$484,990	+ 3.2%	$335,000	- 1.5%
Oct-2025	$480,000	+ 0.0%	$330,000	- 5.7%
Nov-2025	$479,000	+ 0.6%	$349,000	+ 0.9%
Dec-2025	$485,000	+ 0.0%	$338,000	- 6.1%
Jan-2026	$475,000	- 3.1%	$350,000	- 4.1%
Feb-2026	$487,600	- 0.3%	$341,750	- 7.6%
Mar-2026	$487,470	- 1.3%	$350,000	- 4.6%
Apr-2026	$485,000	+ 2.1%	$328,500	- 6.1%
May-2026	$485,000	+ 0.5%	$334,500	- 8.4%
Jun-2026	$486,810	+ 2.5%	$330,000	- 2.9%
Jul-2026	$481,995	+ 2.1%	$319,500	- 1.7%
Aug-2026	**$474,990**	**- 0.0%**	**$319,250**	**- 6.9%**
12-Month Avg*	$482,958	+ 0.6%	$335,000	- 4.3%

* Median Sales Price for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Median Sales Price by Month

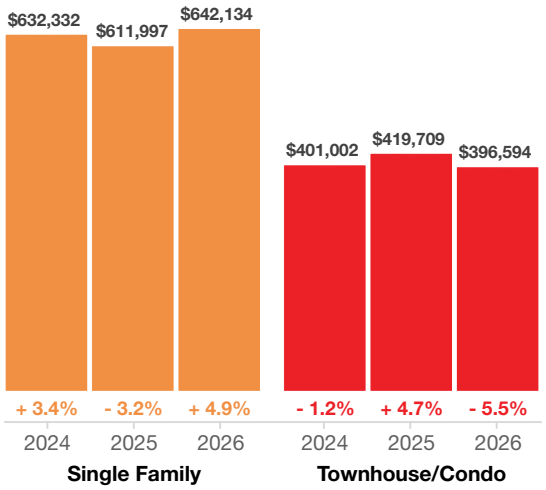


Average Sales Price

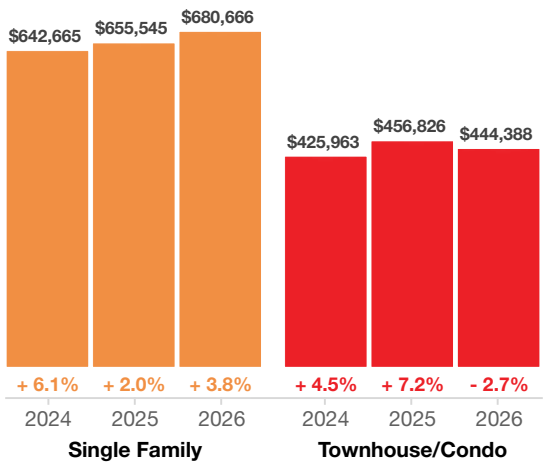
Average sales price for all closed sales, not accounting for seller concessions, in a given month.

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August



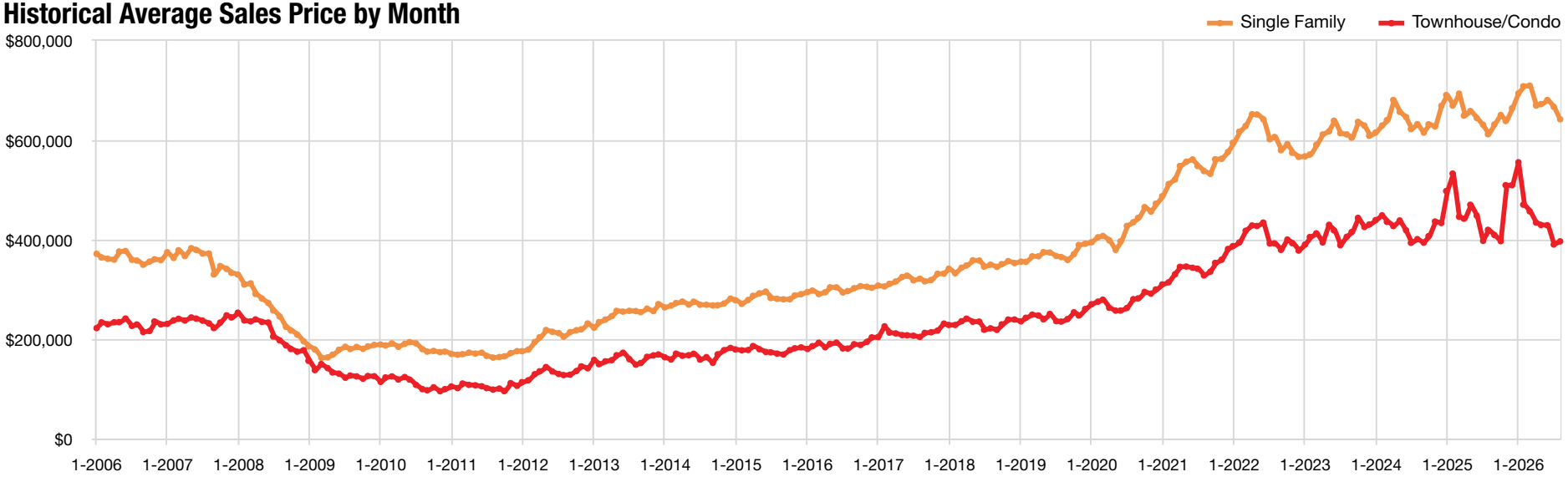
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	$631,707	+ 2.7%	$409,356	+ 3.9%
Oct-2025	$650,602	+ 2.9%	$396,920	- 2.5%
Nov-2025	$638,620	+ 1.8%	$509,516	+ 16.7%
Dec-2025	$664,455	- 0.7%	$509,546	+ 17.6%
Jan-2026	$694,212	+ 0.5%	$555,604	+ 11.6%
Feb-2026	$708,466	+ 5.8%	$470,310	- 11.7%
Mar-2026	$709,786	+ 2.3%	$456,936	+ 2.4%
Apr-2026	$669,723	+ 3.1%	$434,183	- 1.8%
May-2026	$672,663	+ 2.1%	$429,505	- 8.7%
Jun-2026	$680,759	+ 5.6%	$428,955	- 4.3%
Jul-2026	$667,219	+ 5.7%	$390,216	- 1.9%
Aug-2026	**$642,134**	**+ 4.9%**	**$396,594**	**- 5.5%**
12-Month Avg*	$669,973	+ 3.1%	$447,864	+ 0.6%

* Avg. Sales Price for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Average Sales Price by Month

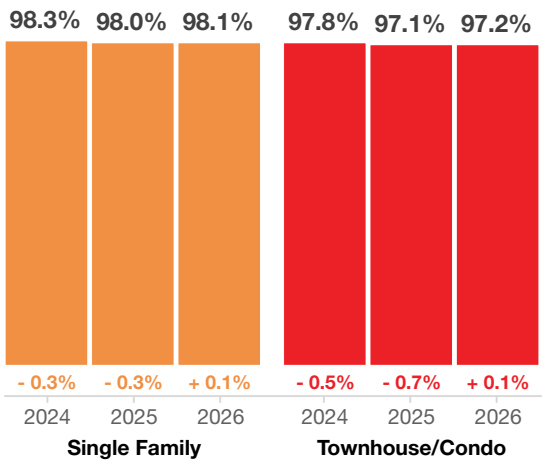


Percent of List Price Received

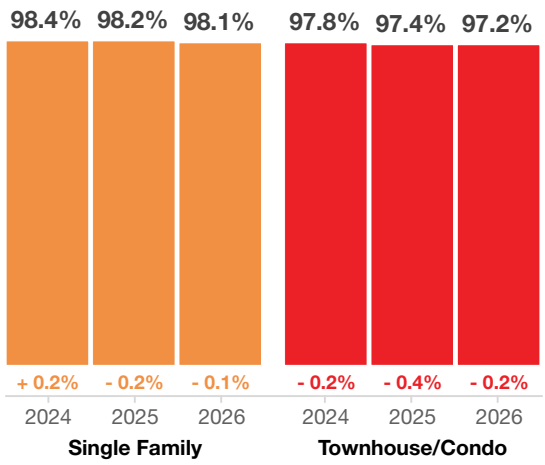
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

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August



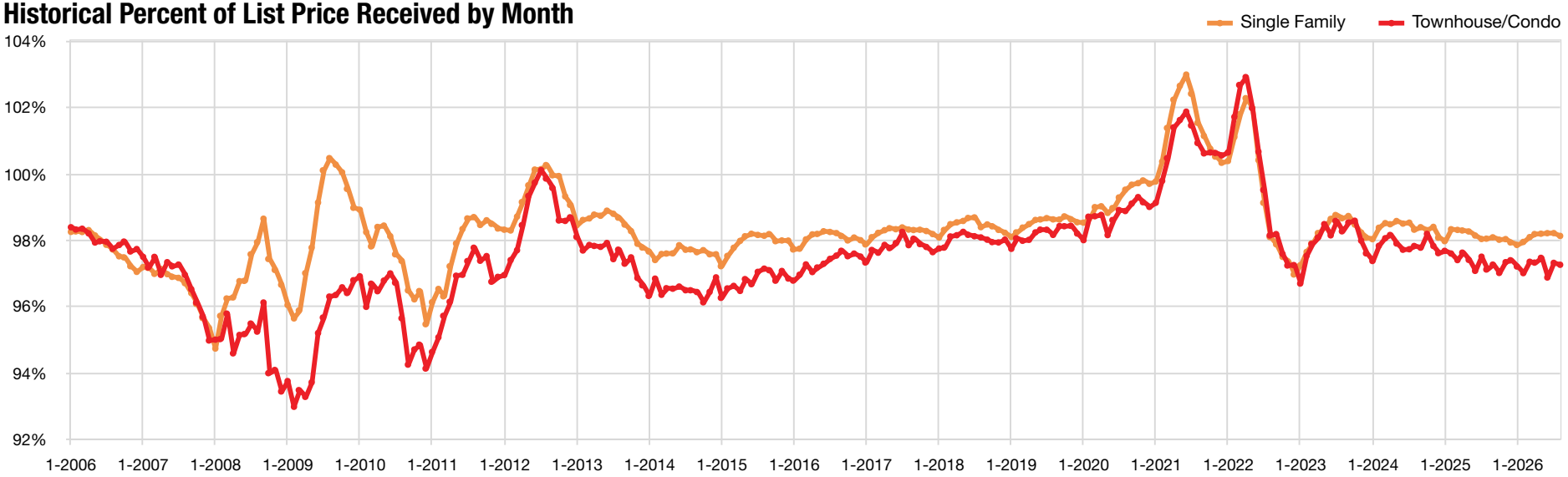
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	98.1%	- 0.3%	97.2%	- 0.6%
Oct-2025	98.0%	- 0.3%	97.0%	- 1.2%
Nov-2025	98.0%	- 0.4%	97.3%	- 0.5%
Dec-2025	97.9%	- 0.2%	97.4%	- 0.2%
Jan-2026	97.8%	- 0.2%	97.2%	- 0.5%
Feb-2026	97.9%	- 0.4%	97.0%	- 0.6%
Mar-2026	98.1%	- 0.2%	97.3%	- 0.1%
Apr-2026	98.2%	- 0.1%	97.3%	- 0.3%
May-2026	98.2%	0.0%	97.5%	+ 0.1%
Jun-2026	98.2%	+ 0.1%	96.9%	- 0.2%
Jul-2026	98.2%	+ 0.2%	97.3%	- 0.2%
Aug-2026	**98.1%**	**+ 0.1%**	**97.2%**	**+ 0.1%**
12-Month Avg*	98.1%	- 0.1%	97.2%	- 0.3%

* Pct. of List Price Received for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

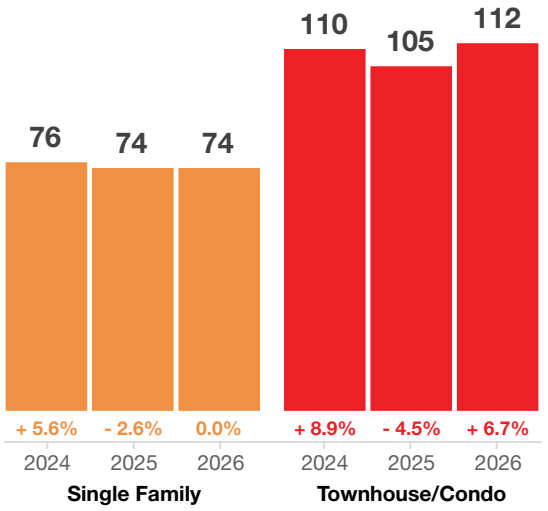


Housing Affordability Index

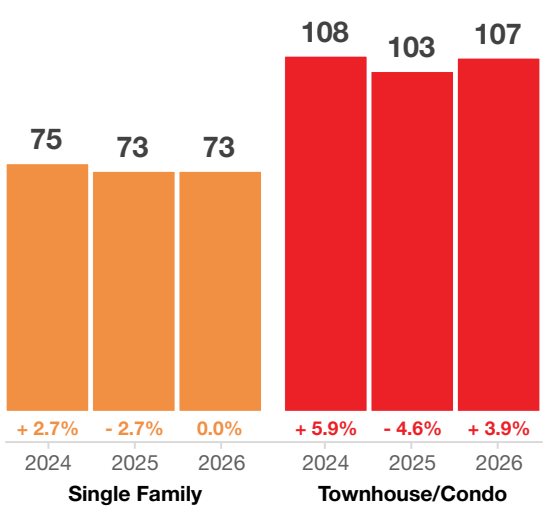
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

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August

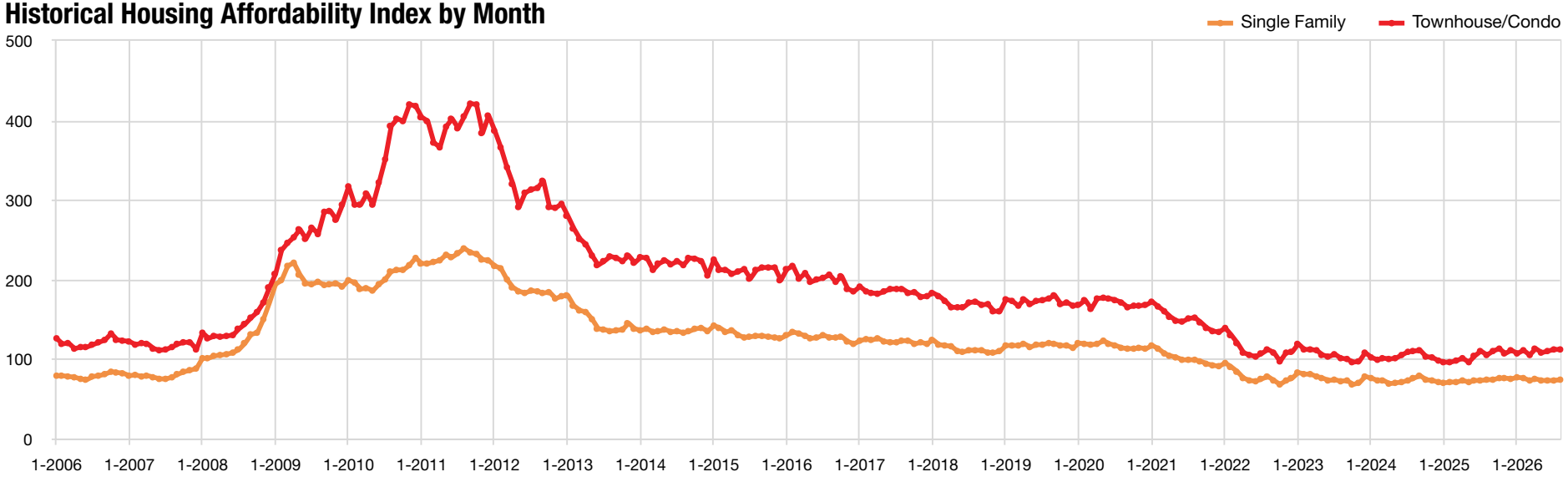


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	74	- 6.3%	110	- 0.9%
Oct-2025	76	+ 2.7%	113	+ 9.7%
Nov-2025	76	+ 4.1%	107	+ 4.9%
Dec-2025	75	+ 5.6%	111	+ 13.3%
Jan-2026	77	+ 10.0%	107	+ 11.5%
Feb-2026	76	+ 7.0%	111	+ 15.6%
Mar-2026	73	+ 2.8%	105	+ 7.1%
Apr-2026	75	+ 2.7%	113	+ 11.9%
May-2026	73	+ 2.8%	108	+ 12.5%
Jun-2026	73	0.0%	110	+ 5.8%
Jul-2026	73	0.0%	112	+ 1.8%
Aug-2026	**74**	**0.0%**	**112**	**+ 6.7%**
12-Month Avg	75	+ 2.7%	110	+ 7.8%

Historical Housing Affordability Index by Month

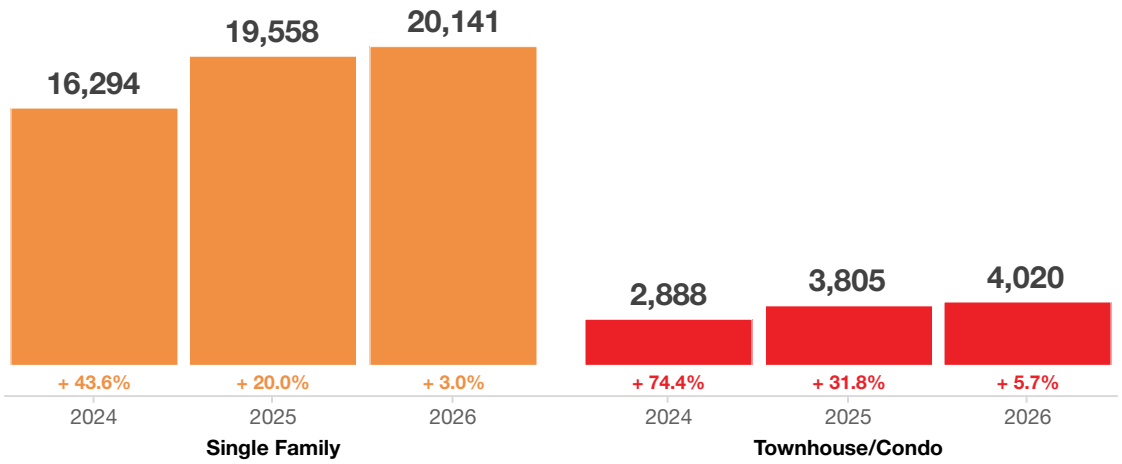


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

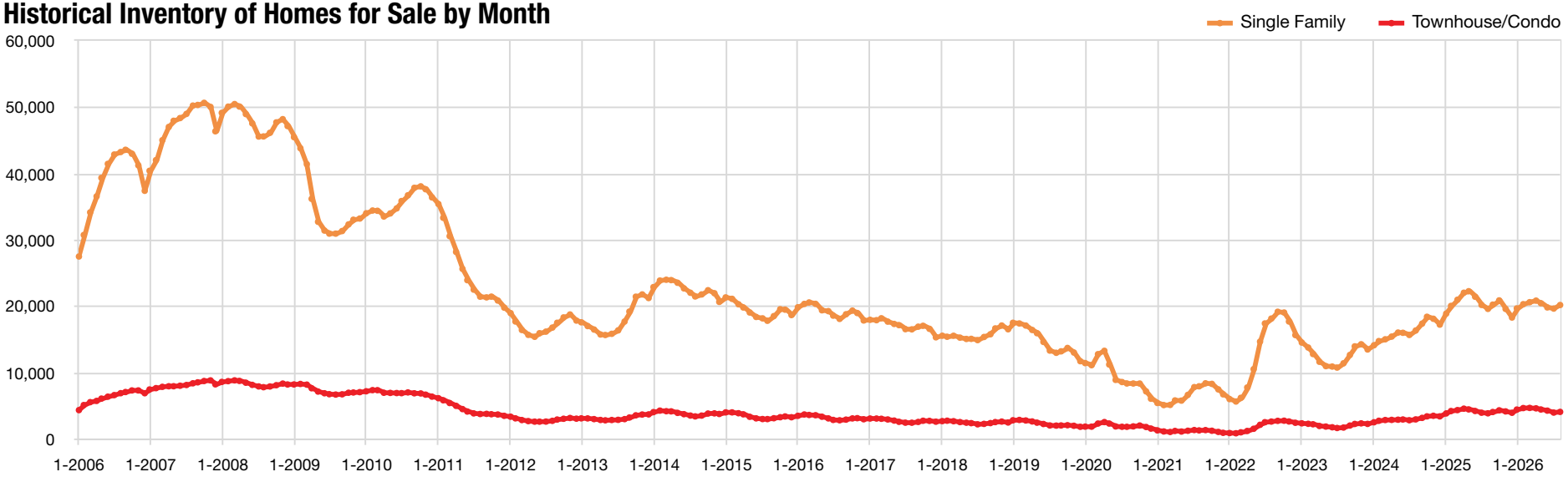
PHOENIX REALTORS®

August



Homes for Sale	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	20,199	+ 16.5%	4,004	+ 28.5%
Oct-2025	20,838	+ 13.5%	4,258	+ 27.3%
Nov-2025	19,553	+ 8.2%	4,094	+ 19.3%
Dec-2025	18,252	+ 6.2%	3,886	+ 16.2%
Jan-2026	19,633	+ 4.2%	4,371	+ 15.4%
Feb-2026	20,268	+ 1.3%	4,597	+ 10.8%
Mar-2026	20,567	- 1.8%	4,620	+ 7.7%
Apr-2026	20,803	- 5.4%	4,554	+ 1.0%
May-2026	20,408	- 8.2%	4,382	- 0.3%
Jun-2026	19,778	- 7.5%	4,208	+ 1.3%
Jul-2026	19,602	- 2.7%	3,914	+ 0.5%
Aug-2026	**20,141**	**+ 3.0%**	**4,020**	**+ 5.7%**
12-Month Avg	20,004	+ 1.7%	4,242	+ 10.1%

Historical Inventory of Homes for Sale by Month

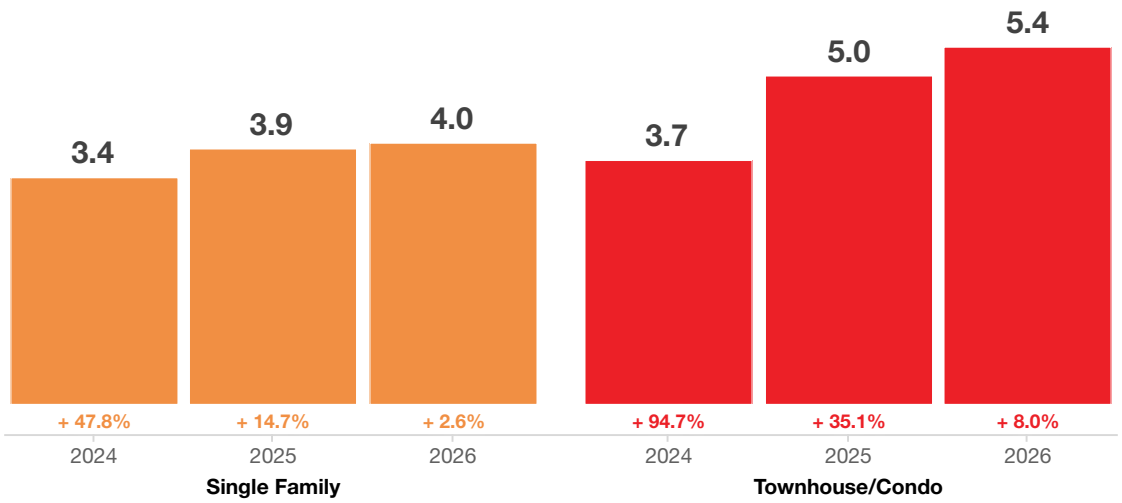


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

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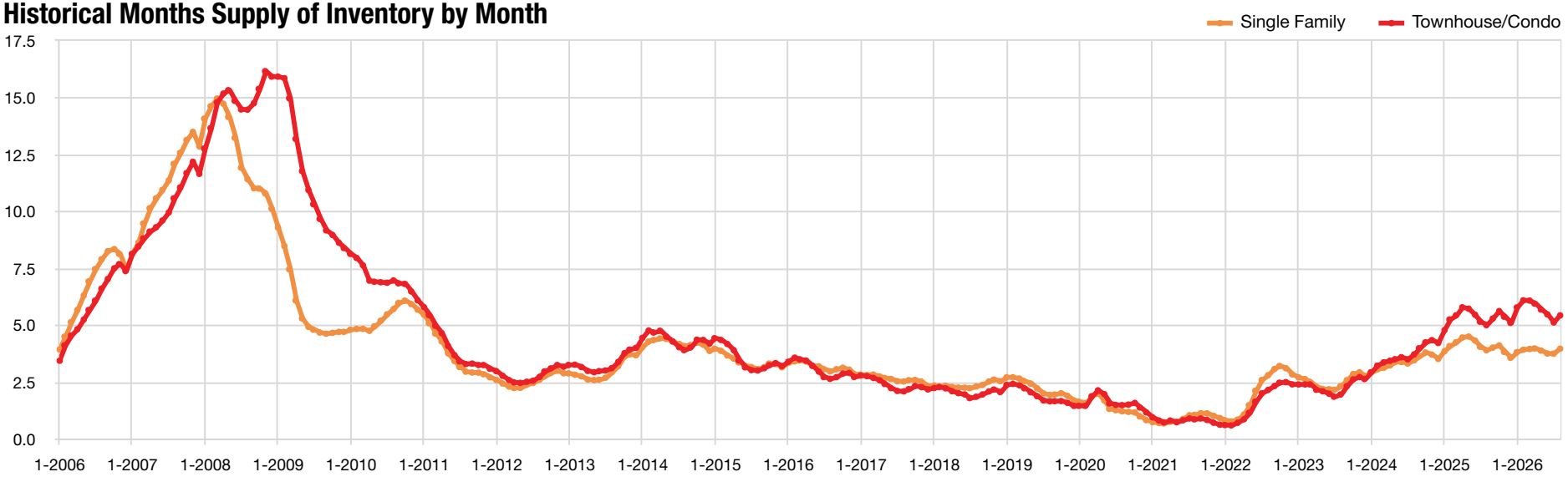
August



Months Supply	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
Sep-2025	4.0	+ 11.1%	5.3	+ 32.5%
Oct-2025	4.1	+ 7.9%	5.6	+ 33.3%
Nov-2025	3.8	+ 2.7%	5.4	+ 25.6%
Dec-2025	3.6	+ 2.9%	5.1	+ 21.4%
Jan-2026	3.8	0.0%	5.8	+ 20.8%
Feb-2026	3.9	- 4.9%	6.1	+ 17.3%
Mar-2026	3.9	- 7.1%	6.1	+ 13.0%
Apr-2026	4.0	- 9.1%	5.9	+ 1.7%
May-2026	3.9	- 13.3%	5.7	0.0%
Jun-2026	3.7	- 14.0%	5.5	+ 1.9%
Jul-2026	3.7	- 7.5%	5.1	0.0%
Aug-2026	**4.0**	**+ 2.6%**	**5.4**	**+ 8.0%**
12-Month Avg*	3.9	- 3.2%	5.6	+ 12.9%

* Months Supply for all properties from September 2025 through August 2026. This is not the average of the individual figures above.

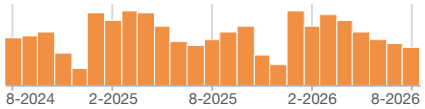
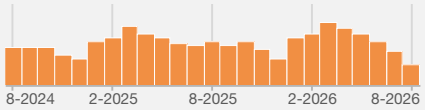
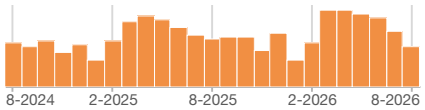
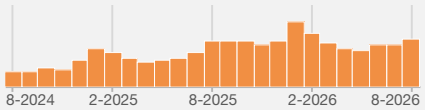
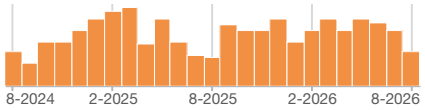
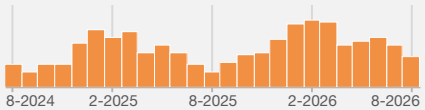
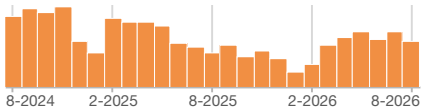
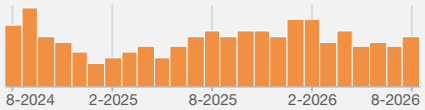
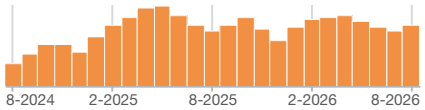
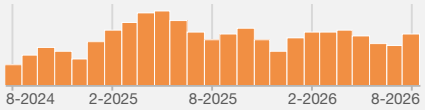
Historical Months Supply of Inventory by Month



All Residential Properties Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes single family and townhouse/condo properties combined.

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Key Metrics	Historical Sparkbars	8-2025	8-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		8,088	**7,367**	- 8.9%	74,097	**71,982**	- 2.9%
Pending Sales		5,925	**3,826**	- 35.4%	49,719	**48,962**	- 1.5%
Closed Sales		5,642	**5,256**	- 6.8%	48,029	**49,563**	+ 3.2%
Days on Market Until Sale		80	**81**	+ 1.3%	74	**80**	+ 8.1%
Median Sales Price		$453,000	**$455,000**	+ 0.4%	$464,000	**$465,000**	+ 0.2%
Average Sales Price		$588,174	**$613,324**	+ 4.3%	$629,012	**$650,296**	+ 3.4%
Percent of List Price Received		97.9%	**98.0%**	+ 0.1%	98.1%	**98.0%**	- 0.1%
Housing Affordability Index		78	**77**	- 1.3%	76	**75**	- 1.3%
Inventory of Homes for Sale		23,363	**24,161**	+ 3.4%	—	**—**	—
Months Supply of Inventory		4.0	**4.1**	+ 2.5%	—	**—**	—