Local Market Update – October 2024A Research Tool Provided by Phoenix REALTORS®

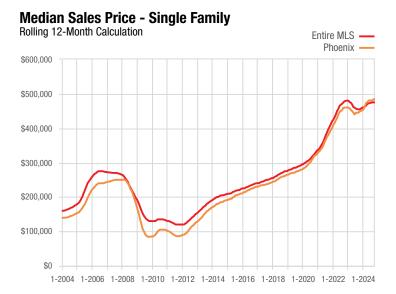


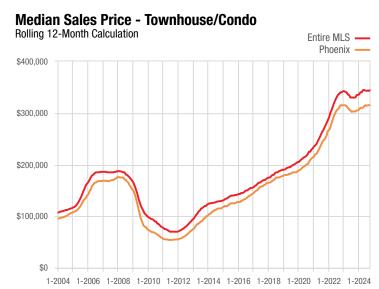
Phoenix

Single Family	October			Year to Date			
Key Metrics	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change	
New Listings	1,130	1,110	- 1.8%	10,701	12,113	+ 13.2%	
Pending Sales	628	568	- 9.6%	8,887	8,357	- 6.0%	
Closed Sales	769	823	+ 7.0%	8,915	8,388	- 5.9%	
Days on Market Until Sale	42	57	+ 35.7%	57	55	- 3.5%	
Median Sales Price*	\$475,000	\$475,000	0.0%	\$450,000	\$485,000	+ 7.8%	
Average Sales Price*	\$639,477	\$641,716	+ 0.4%	\$581,772	\$631,419	+ 8.5%	
Percent of List Price Received*	98.9%	98.4%	- 0.5%	98.4%	98.4%	0.0%	
Inventory of Homes for Sale	1,953	2,794	+ 43.1%		_	_	
Months Supply of Inventory	2.3	3.5	+ 52.2%		_	_	

Townhouse/Condo		October			Year to Date		
Key Metrics	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change	
New Listings	324	385	+ 18.8%	3,366	3,833	+ 13.9%	
Pending Sales	169	122	- 27.8%	2,693	2,352	- 12.7%	
Closed Sales	214	223	+ 4.2%	2,698	2,412	- 10.6%	
Days on Market Until Sale	45	79	+ 75.6%	57	65	+ 14.0%	
Median Sales Price*	\$309,500	\$325,000	+ 5.0%	\$305,270	\$317,500	+ 4.0%	
Average Sales Price*	\$356,564	\$376,942	+ 5.7%	\$343,083	\$369,466	+ 7.7%	
Percent of List Price Received*	98.7%	98.2%	- 0.5%	98.1%	97.8%	- 0.3%	
Inventory of Homes for Sale	688	1,118	+ 62.5%	_	_	_	
Months Supply of Inventory	2.7	5.0	+ 85.2%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.