Local Market Update – April 2025 A Research Tool Provided by Phoenix REALTORS®

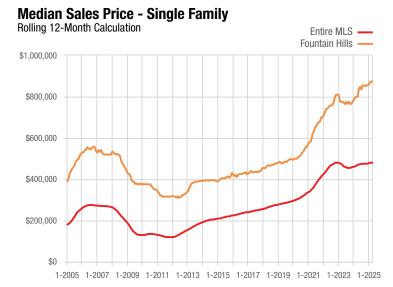


Fountain Hills

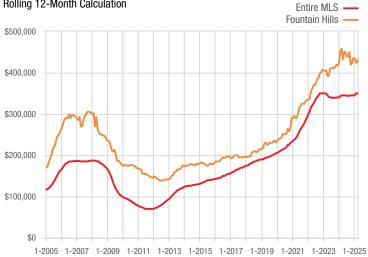
Single Family		April			Year to Date		
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change	
New Listings	48	44	- 8.3%	214	274	+ 28.0%	
Pending Sales	40	24	- 40.0%	153	156	+ 2.0%	
Closed Sales	47	48	+ 2.1%	143	156	+ 9.1%	
Days on Market Until Sale	60	63	+ 5.0%	69	68	- 1.4%	
Median Sales Price*	\$850,000	\$867,500	+ 2.1%	\$849,000	\$885,000	+ 4.2%	
Average Sales Price*	\$998,511	\$1,027,931	+ 2.9%	\$1,051,304	\$1,078,123	+ 2.6%	
Percent of List Price Received*	97.2%	96.9%	- 0.3%	97.3%	96.7%	- 0.6%	
Inventory of Homes for Sale	127	194	+ 52.8%		_	_	
Months Supply of Inventory	4.3	6.2	+ 44.2%		_	_	

Townhouse/Condo		April			Year to Date		
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change	
New Listings	27	20	- 25.9%	130	86	- 33.8%	
Pending Sales	23	9	- 60.9%	91	61	- 33.0%	
Closed Sales	29	17	- 41.4%	84	66	- 21.4%	
Days on Market Until Sale	43	107	+ 148.8%	52	87	+ 67.3%	
Median Sales Price*	\$372,000	\$395,000	+ 6.2%	\$445,025	\$426,950	- 4.1%	
Average Sales Price*	\$450,000	\$525,571	+ 16.8%	\$542,181	\$560,736	+ 3.4%	
Percent of List Price Received*	98.5%	97.5%	- 1.0%	98.4%	97.5%	- 0.9%	
Inventory of Homes for Sale	64	70	+ 9.4%		_	_	
Months Supply of Inventory	3.6	4.9	+ 36.1%		—		

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.