Local Market Update – February 2025A Research Tool Provided by Phoenix REALTORS®

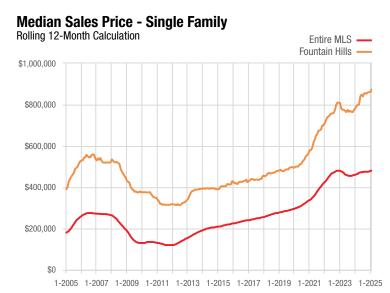


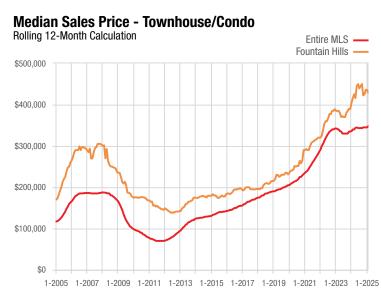
Fountain Hills

Single Family		February			Year to Date		
Key Metrics	2024	2025	% Change	Thru 2-2024	Thru 2-2025	% Change	
New Listings	55	64	+ 16.4%	118	154	+ 30.5%	
Pending Sales	44	30	- 31.8%	78	69	- 11.5%	
Closed Sales	39	38	- 2.6%	66	67	+ 1.5%	
Days on Market Until Sale	70	72	+ 2.9%	71	80	+ 12.7%	
Median Sales Price*	\$780,000	\$962,000	+ 23.3%	\$782,500	\$875,000	+ 11.8%	
Average Sales Price*	\$963,121	\$1,211,708	+ 25.8%	\$1,079,311	\$1,122,524	+ 4.0%	
Percent of List Price Received*	97.6%	96.6%	- 1.0%	97.5%	96.6%	- 0.9%	
Inventory of Homes for Sale	126	191	+ 51.6%		_	_	
Months Supply of Inventory	4.2	6.2	+ 47.6%		_	_	

Townhouse/Condo		February			Year to Date		
Key Metrics	2024	2025	% Change	Thru 2-2024	Thru 2-2025	% Change	
New Listings	34	40	+ 17.6%	77	79	+ 2.6%	
Pending Sales	21	13	- 38.1%	44	44	0.0%	
Closed Sales	21	21	0.0%	40	40	0.0%	
Days on Market Until Sale	57	110	+ 93.0%	61	89	+ 45.9%	
Median Sales Price*	\$595,000	\$400,000	- 32.8%	\$576,500	\$422,950	- 26.6%	
Average Sales Price*	\$598,143	\$574,895	- 3.9%	\$587,787	\$548,636	- 6.7%	
Percent of List Price Received*	98.1%	98.2%	+ 0.1%	98.1%	97.5%	- 0.6%	
Inventory of Homes for Sale	68	114	+ 67.6%		_	_	
Months Supply of Inventory	3.5	6.7	+ 91.4%		<u> </u>	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.