Local Market Update – October 2024A Research Tool Provided by Phoenix REALTORS®



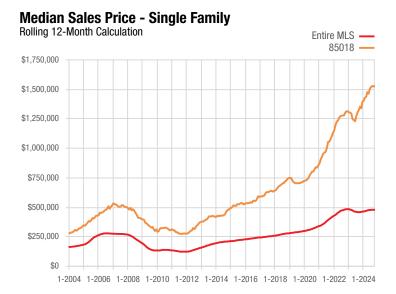
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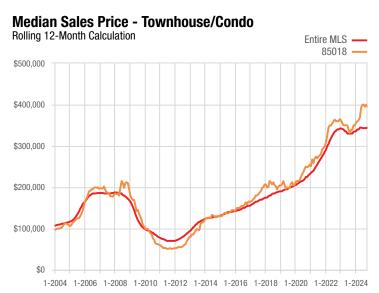
Phoenix

Single Family		October			Year to Date			
Key Metrics	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change		
New Listings	67	48	- 28.4%	604	564	- 6.6%		
Pending Sales	23	20	- 13.0%	389	368	- 5.4%		
Closed Sales	44	36	- 18.2%	381	372	- 2.4%		
Days on Market Until Sale	68	73	+ 7.4%	75	72	- 4.0%		
Median Sales Price*	\$1,415,000	\$1,328,835	- 6.1%	\$1,335,000	\$1,550,000	+ 16.1%		
Average Sales Price*	\$1,631,276	\$2,251,952	+ 38.0%	\$1,640,131	\$1,885,424	+ 15.0%		
Percent of List Price Received*	96.8%	97.9%	+ 1.1%	96.4%	96.8%	+ 0.4%		
Inventory of Homes for Sale	156	140	- 10.3%		_	_		
Months Supply of Inventory	4.4	3.9	- 11.4%		_	_		

Townhouse/Condo		October			Year to Date		
Key Metrics	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change	
New Listings	25	36	+ 44.0%	190	272	+ 43.2%	
Pending Sales	6	7	+ 16.7%	121	149	+ 23.1%	
Closed Sales	10	19	+ 90.0%	131	158	+ 20.6%	
Days on Market Until Sale	73	69	- 5.5%	58	64	+ 10.3%	
Median Sales Price*	\$458,500	\$354,800	- 22.6%	\$349,950	\$395,000	+ 12.9%	
Average Sales Price*	\$668,890	\$571,233	- 14.6%	\$412,580	\$477,217	+ 15.7%	
Percent of List Price Received*	97.0%	98.7%	+ 1.8%	97.3%	97.5%	+ 0.2%	
Inventory of Homes for Sale	52	68	+ 30.8%		_	_	
Months Supply of Inventory	4.1	4.6	+ 12.2%		_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.