Local Market Update – January 2025 A Research Tool Provided by Phoenix REALTORS®



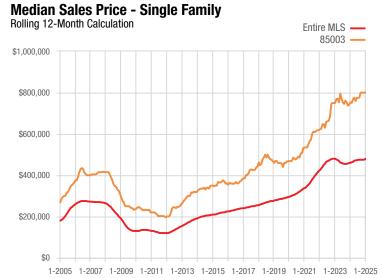
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Phoenix

| Single Family | January | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2024 | 2025 | % Change | Thru 1-2024 | Thru 1-2025 | % Change | |
| New Listings | 10 | 3 | - 70.0% | 10 | 3 | - 70.0% | |
| Pending Sales | 3 | 3 | 0.0% | 3 | 3 | 0.0% | |
| Closed Sales | 3 | 1 | - 66.7% | 3 | 1 | - 66.7% | |
| Days on Market Until Sale | 42 | 8 | - 81.0% | 42 | 8 | - 81.0% | |
| Median Sales Price* | \$777,000 | \$275,000 | - 64.6% | \$777,000 | \$275,000 | - 64.6% | |
| Average Sales Price* | \$855,667 | \$275,000 | - 67.9% | \$855,667 | \$275,000 | - 67.9% | |
| Percent of List Price Received* | 96.3% | 100.0% | + 3.8% | 96.3% | 100.0% | + 3.8% | |
| Inventory of Homes for Sale | 20 | 11 | - 45.0% | | — | _ | |
| Months Supply of Inventory | 4.5 | 2.4 | - 46.7% | | — | — | |

| Townhouse/Condo | January | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2024 | 2025 | % Change | Thru 1-2024 | Thru 1-2025 | % Change | |
| New Listings | 4 | 15 | + 275.0% | 4 | 15 | + 275.0% | |
| Pending Sales | 4 | 2 | - 50.0% | 4 | 2 | - 50.0% | |
| Closed Sales | 3 | 2 | - 33.3% | 3 | 2 | - 33.3% | |
| Days on Market Until Sale | 98 | 105 | + 7.1% | 98 | 105 | + 7.1% | |
| Median Sales Price* | \$460,000 | \$425,000 | - 7.6% | \$460,000 | \$425,000 | - 7.6% | |
| Average Sales Price* | \$768,333 | \$425,000 | - 44.7% | \$768,333 | \$425,000 | - 44.7% | |
| Percent of List Price Received* | 95.6% | 96.4% | + 0.8% | 95.6% | 96.4% | + 0.8% | |
| Inventory of Homes for Sale | 18 | 33 | + 83.3% | | _ | _ | |
| Months Supply of Inventory | 3.1 | 9.7 | + 212.9% | | _ | _ | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.